



LouisianaBankers
A S S O C I A T I O N

BANKERS SCHOOL FOR SUPERVISORY TRAINING 2026 FALL SESSION



The Bankers School for Supervisory Training is a three-day program, developing managerial skills for frontline supervisors. The annual school provided by the Louisiana Bankers Association hosts students from all over the state. Each year, we will hold two schools June 1 and October. LBA has offered this school for 53 years with more than 4,500 bankers that have graduated from the school.

October 14-16, 2026
LBA/The Bankers Center
5555 Bankers Avenue,
Baton Rouge, LA 70808

Registration Fees:
\$899, per LBA Member
\$1299, per Non-Member

Who Will Benefit:
Frontline supervisors from all areas of the bank

Register online at www.lba.org

CURRICULUM

DiSCover Your Leadership Style

*Jennifer Ledet,
Ledet Management
Consulting*

This highly interactive, fun, and enlightening session will help leaders and emerging leaders to understand themselves, their own motivations, strengths and behavioral tendencies and how they can use these qualities to step up and be a more confident and competent leader. With a clear understanding of human behavior and the reasons why you do what you do, (and the reasons others do what they do!) you will be in a unique position to improve your own results as a leader and communicator.

Time Matters

*Jennifer Ledet,
Ledet Management
Consulting*

- Establishing Priorities
- Accomplishing Goals in the Time Available
- Time-Wasters & Time Saving Strategies

Performance Evaluations

*Melinda Stallings,
The Positive
Consultant*

- Setting Goals
- Monitoring Progress
- Evaluation: Dos and Don'ts
- Action Plan

HR Overview and Supervisor Best Practices Discussion

*Rachael Jeanfreau
Breazeale, Sachse &
Wilson, L.L.P.*

- As a supervisor, learn the basic human resource functions most helpful to you.
- Supervisor Best Practices Roundtable Discussion

Management Behavior

*Kerry Sauley,
PhD, Louisiana
State University*

- Understanding Job Performance
- Effective Coaching
- The Art of Feedback
- Ten Keys to Success

Leading High Performance Teams

*Jennifer Ledet,
Ledet Management
Consulting*

- The 5 Practices of Exemplary Leadership
- Am I a Leader
- Organizing Your Team

Leveraging Generational Differences in the Workplace

*Melissa
Thompson, PhD,
Success Labs*

- Managing a Changing Workforce
- Self-awareness and understanding others in the workplace
- Communication styles and finding common ground to harness the power of a diverse workforce

MEET THE INSTRUCTORS



Jennifer Ledet - Born and raised along the bayous of South Louisiana, Jennifer Ledet, CSP, SPHR, mixes her Cajun heritage with concrete, practical leadership strategies that solve people problems and produce results. Her programs focus on mastering communication, inspiring real teamwork, and amping your influence to impact the bottom line. Author of *Lead, Follow or Get Me the Hot Sauce* and a lively, engaging speaker, Jennifer is a Certified Speaking Professional (CSP), as well as a certified Senior Professional in Human Resources, a Certified Structured Facilitation Professional, and a certified Master Trainer. If you or your team is ever in need of a facilitator, executive coach, or leadership development guide, if you're interested in being a part of THRIVE! Women's Leadership Roundtable, OR if y'all just need a good shot in the arm to boost team spirit and revive your sense of shared purpose, visit JenniferLedet.com and schedule a complimentary discovery call with Jennifer today. And finally, Jennifer is passionate about crawfish, chocolate, red wine, family and Gumbeaux (her big, red Golden Retriever). And not always in that order!



Melinda Stallings is known as “The Positive Coach” offers transformative solutions to leadership and team challenges. With over 30 years of experience in leadership development and conflict resolution, she empowers leaders and teams through her innovative “POSITIVE Approach.” A renowned executive coach and speaker, Melinda has shared her expertise at prestigious venues like Harvard and NASDAQ, helping leaders worldwide discover their potential and drive positive change.



Kerry Sauley, PhD, is a Marjory B. Ourso Excellence in Teaching Professor in the Rucks Department of Management at Louisiana State University. He received his PhD in Industrial/Organizations Psychology from LSU. In 2007, he was recognized by Business Week magazine as one of 12 favorite business professors nationwide.



Rachael Jeanfreau is a partner at the Breazeale, Sachse & Wilson law firm in the labor and employment law section. Rachael received her Juris Doctor from Tulane University Law School, *magna cum laude*, in 2011 where she was a member of the Tulane Law Review and graduated Order of the Coif. She received her Bachelor of Arts from Louisiana State University, *summa cum laude*, in 2007. Rachael has been named a “Rising Star” in the area of Employment & Labor by *Louisiana Super Lawyers* and was selected as one of the “Top Lawyers of New Orleans” by New Orleans Magazine.



Dr. Melissa Thompson is a consultant and coach at Success Labs with extensive experience in interpersonal communication, public speaking, and talent development. In addition to her role at Success Labs, she also serves as an organizer and speaker coach for TEDxBatonRouge since its inception in 2023 and is an adjunct faculty member in the LSU E.J. Ourso College of Business. She holds a BA in Communication Studies from LSU and an MA and PhD in Communication Theory from the University of Memphis.

SCHOOL AGENDA

WEDNESDAY, OCTOBER 14, 2026

8:30am-9:00am	Continental Breakfast & Registration
9:00am-12:00pm	DiSCover Your Leadership Style <i>Jennifer Ledet, Ledet Management</i>
12:00pm-12:45pm	Lunch
12:45pm-2:45pm	DiSCover Your Leadership Style(Continued) <i>Jennifer Ledet, Ledet Management</i>
2:45pm-4:45pm	Time Matters <i>Jennifer Ledet, Ledet Management</i>

THURSDAY, OCTOBER 15, 2026

8:00am-8:30am	Continental Breakfast
8:30am-12:00pm	Performance Evaluations
12:00pm-12:45pm	Lunch
12:45pm-5:00pm	Management Behavior <i>Kerry Sauley, LSU</i>

FRIDAY, OCTOBER 16, 2026

8:00am-8:30am	Continental Breakfast
8:30am-10:00am	HR Overview & Supervisor Best Practices <i>Rachael Jeanfreau, Breazeale, Sachse & Wilson</i>
10:15am-12:15pm	Leading High Performance Teams <i>Jennifer Ledet, Ledet Management</i>
12:15pm-1:00pm	Lunch
1:00pm-4:00pm	Leveraging Generational Difference in the Workplace <i>Dr. Melissa Thompson, Success Labs</i>
4:00pm-4:30pm	Closing Ceremony

PRE-WORK

DiSC Personality Profile

The week of September 14, instructions will be sent to each registered participant to the DiSC personality profile online, which will need to be completed promptly, no later than September 25. Completion of the DiSC by this deadline is required to participate in the school.

2026 BANKERS SCHOOL FOR SUPERVISORY TRAINING



REGISTRATION INFORMATION

Mr./Mrs./Ms _____

Bank _____

Email Address _____

Branch Street Address _____

City, State, Zip _____

Office Phone: _____ Cell Phone: _____

PAYMENT OPTIONS

☐ Check (Made payable to the Louisiana Bankers Association)

☐ Visa ☐ MasterCard ☐ American Express

Card # _____

Expiration Date _____

Name on Card (Please Print) _____

Billing Address _____

Signature _____

Amount to be Charged on Card \$ _____

Registration Fees:
\$899, per LBA Member
\$1299, per Non-Member

This training will be covered under SBET (Small Business Employee Training Program). Please provide an email address to receive the necessary documentation for reimbursement: _____

REGISTRATION DEADLINE & CANCELLATION POLICY

We encourage early registrations for this program as we do have limited capacity. Registration deadline is **September 8** or once we reach maximum capacity, whichever comes first.

If you must **cancel** your registration, please do so by **September 11, 2026** to avoid a \$375 cancellation fee. Any registrant who does not cancel will be billed the full registration fee.

HOTEL INFORMATION

Residence Inn by Marriott - Towne Center at Cedar Lodge 7061 Commerce Circle, Baton Rouge, LA 70809. For reservations, call **(225) 925-9100** and ask for the "Louisiana Bankers Association special room rate of **\$129** or make reservations using this link.

PRE-WORK (DISC PERSONALITY PROFILE)

The week of September 14, instructions will be sent to each registered participant to the DiSC personality profile online, which will need to be completed promptly, no later than September 25. Completion of the DiSC by this deadline is required to participate in the school. [HERE!](#)

Submit registration and view roster in the Education Section of LBA's Website, www.lba.org



LouisianaBankers
ASSOCIATION

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